

Excello Law

 The point
of difference



Excello Law

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WHO WE ARE

Excello Law: The Point of Difference

We're not built for everyone. That's the point.

Excello Law is a modern, international law firm built for experienced lawyers who want more. More control, more flexibility, and a greater share of what they earn.

Established in the UK in 2009, with over 250 lawyers globally, we are now expanding across the United States. We bring a proven, high-performance model to lawyers ready to move beyond the traditional law firm structure.

Our dispersed model is designed around the individual, not the institution. We provide the platform, support, and network to help you build your practice on your terms, with complete transparency and no hidden costs.

We work with lawyers who have earned the right to expect more, and who value working alongside peers who share that standard. That combination is rare.

That's the point of difference.

HOW WE WORK

Selective by design

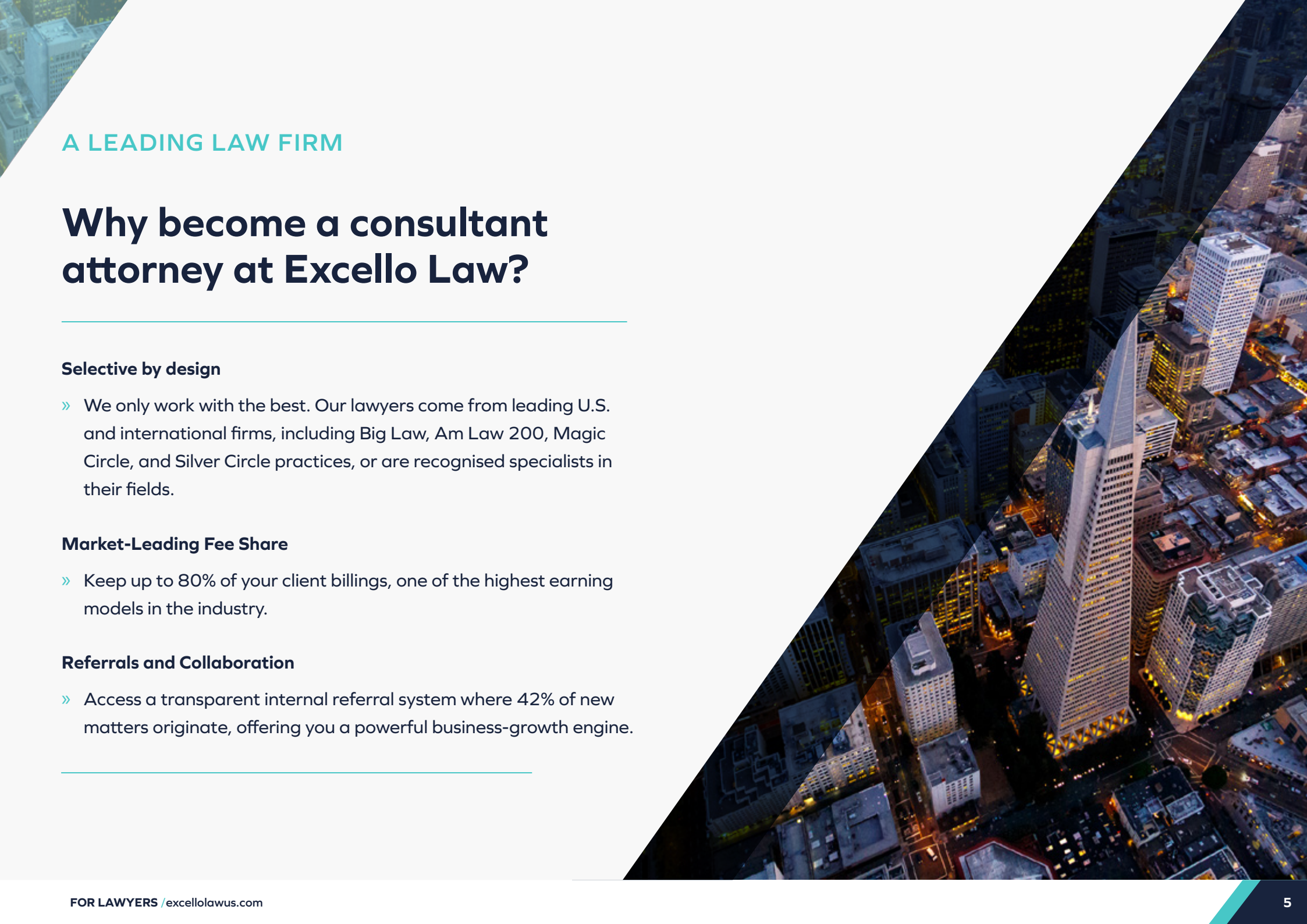
We have removed the constraints of the traditional law firm and replaced them with a model built for experienced lawyers. You run your practice. We provide the platform that supports it.

Lawyers at Excello Law work flexibly, retain a significantly higher share of their billings, and operate within a trusted, collaborative network.

Behind the scenes, we deliver the infrastructure that matters. Compliance, billing, insurance, technology, and operational support are all handled for you.

Our model is transparent and straightforward. No hidden costs. No unnecessary complexity. Just the clarity and support you need to focus on your clients and grow your practice.

It is a simpler, smarter way to practice law. Designed for those who know exactly what they are doing and want a platform that reflects it.



A LEADING LAW FIRM

Why become a consultant attorney at Excello Law?

Selective by design

- » We only work with the best. Our lawyers come from leading U.S. and international firms, including Big Law, Am Law 200, Magic Circle, and Silver Circle practices, or are recognised specialists in their fields.

Market-Leading Fee Share

- » Keep up to 80% of your client billings, one of the highest earning models in the industry.

Referrals and Collaboration

- » Access a transparent internal referral system where 42% of new matters originate, offering you a powerful business-growth engine.
-

A LEADING LAW FIRM

Why become a consultant attorney at Excello Law?

Unique associate provision

- » Draw on employed associates for case support, while sharing in their value once costs are covered.

Tailored 360° support

- » Receive assistance with administration, legal assistants, billing, compliance, business development, tech, and wellbeing.

National and global reach

- » Join a community of like-minded attorneys across the US and collaborate with colleagues across our international hubs.
-



A LEADING LAW FIRM

Why become a consultant attorney at Excello Law?

Wellbeing and personal development

- » Access dedicated resources to support your personal growth, manage stress, and achieve balance in your working life.

Proven retention and satisfaction

- » Join a firm where exceptional attorneys choose to stay and thrive, reflected in our 98% attorney retention rate, the highest in the industry.
-



PREMIUM SUPPORT

What support will I receive?

Paralegal & admin support

- » Focus on the work that matters while we handle filings, documents, and client care.

Associate attorney provision

- » Access associates whenever you need extra hands on a matter.

Finance and compliance

- » We manage billing, collections, and regulatory compliance for you.

Business development and marketing

- » Get materials and campaign support to win clients and grow your reputation.
-



PREMIUM SUPPORT

What support will I receive?

IT & tech solutions

- » Work smoothly with secure, U.S.-based cloud systems and responsive support.

Global reach

- » Expand your practice with our attorneys in the US, UK, and Dubai.

Community and events

- » Connect and collaborate within a thriving attorney network.

Wellbeing and lifestyle

- » Reduce stress and stay balanced with dedicated wellbeing resources.
-



REMUNERATION

How our fee share works

At Excello Law, we offer one of the most rewarding and transparent fee share models in the legal industry.

Keep 75% of Your Billings

- » For all client work you bill, you take home 75% of collections, giving you the freedom to grow your practice with real financial benefit

Earn 80% Over \$500,000

- » Once your annual billings exceed \$500,000, your take-home rises to 80% on everything above that threshold.

Earn on Referrals

- » When you refer matters to other attorneys within our 200+ strong network in the US. and internationally, you receive 10% of the fees collected - turning collaboration into additional income.
-

PROFIT SHARE

Share in the profits

At many law firms, high-performing attorneys often find themselves asking: “What am I really getting in return for the firm’s share?” As billings climb into the millions, the level of platform support often stays the same, leading to questions about value and fairness.

We’ve introduced a profit share model that allows our top billers to go beyond fee share and participate in the overall success of the firm.

This means that as the firm grows and thrives, so do you - not just from your own work, but from Excello’s broader performance.

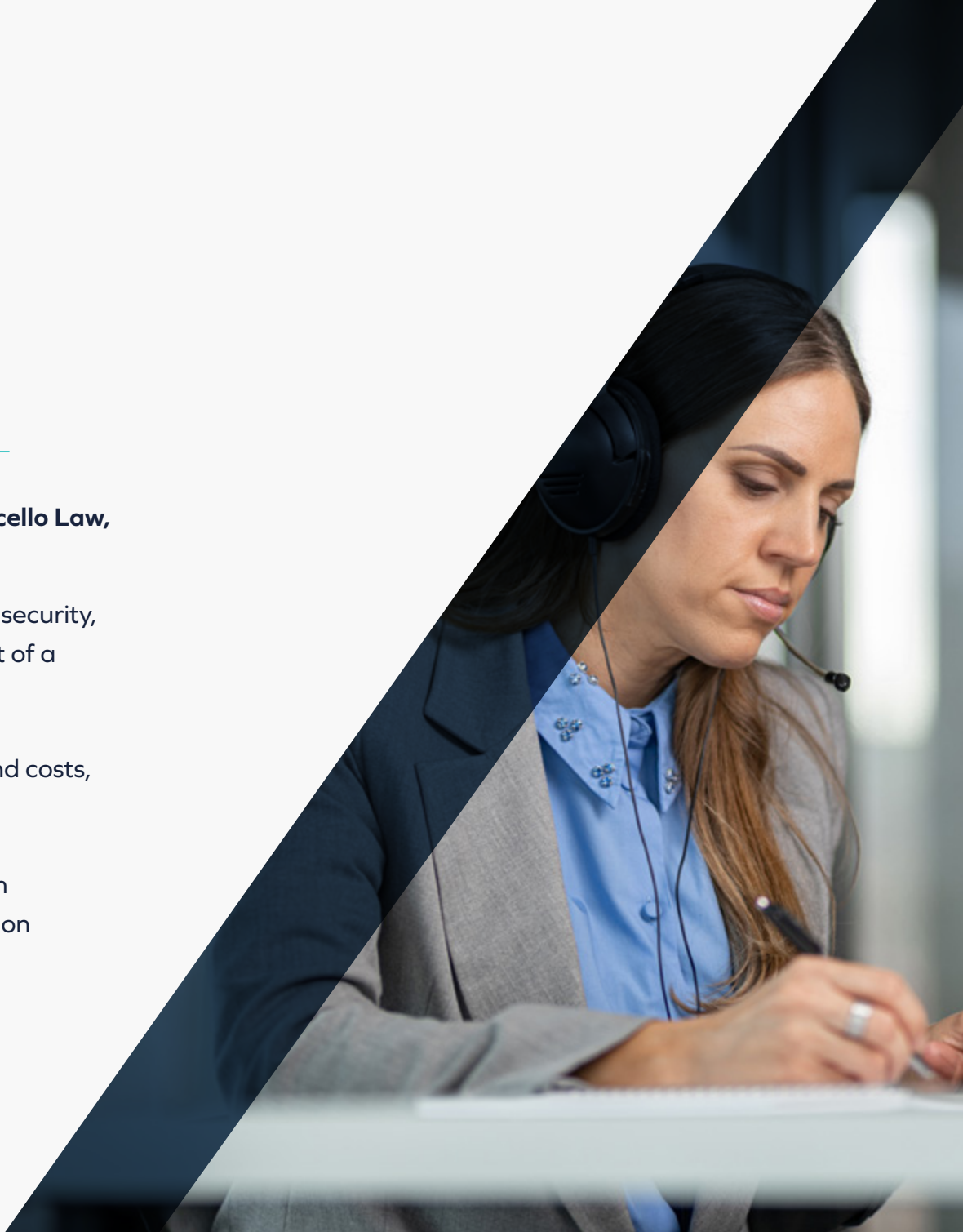


ASSOCIATE PROVISION

Our distributed model for associates

Most distributed law firms focus almost entirely on partners. At Excello Law, we've built a unique and exclusive associate model.

- » Associates are employed by Excello Law providing them with job security, consistent support, and all the benefits that come with being part of a modern law firm.
 - » The associate's billing collections first cover their annual salary and costs, ensuring that their position is self-sustaining and transparent.
 - » Once that threshold is met, additional billing is shared 50/50 with the referring partner creating a powerful incentive for collaboration and client growth.
-



WHO WE'RE LOOKING FOR

Join us

Excello Law leads by innovation, technical expertise, and commercial acumen. We consistently push the boundaries of modern law – and our continued success, many awards, and countless satisfied clients prove that our approach is on point.

- » Partners
 - » Must have experience practicing in a large law firm environment (Am Law, Magic / Silver Circle, or Law360-ranked firm), boutique firms, federal and state government, or senior in-house roles; and
 - » Have a minimum portable book commensurate with their practice.
-



CONTACT US

Find out more

**We meet with every attorney interested in joining Excello Law.
For details on our offering, profit share, or any other questions,
please contact us today.**

Email joinus@excellolawus.com or go to
www.excellolawus.com for more details

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Excello Law

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